

# WORKING STUDENT – SALES (M/F/D)



## UNDERSTAND PROBLEMS. CREATE VALUE. LEARN HOW DEALS ARE BUILT.

- Sales at PETE is not about scripts or pressure. It's about understanding customer challenges and turning them into meaningful solutions.
- As a Working Student in Sales, you'll gain hands-on insight into modern B2B enterprise sales. You'll support real opportunities, interact with real customers, and learn how value-driven sales actually works in practice.

## WHAT YOU'LL WORK ON

- Supporting lead research and sales preparation
- Helping qualify opportunities and structure pipelines
- Preparing presentations, demos, and proposals
- Supporting customer calls, follow-ups, and documentation
- Working closely with Marketing, Technology, and Customer Success
- Learning how deals evolve from first contact to decision

## WHAT YOU BRING

- Ongoing studies in Business, Economics, Industrial Engineering, or a related field (in the Ruhr or Düsseldorf area)
- Interest in B2B sales, technology, and customer value creation
- Clear communication skills and a professional mindset
- Curiosity and confidence to ask questions and learn from real situations
- Motivation to take responsibility early
- Strong written and spoken German and English skills

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## **WHY WORKING AT PETE?**

Because we take working students seriously.

At PETE, working students are not assistants on the sidelines. They are part of the team - with responsibility, trust, and room to grow.

What you can expect:

- **Excellent hourly compensation** - transparent and fair
- **Real responsibility instead of busywork** - your work has visible impact
- **Freedom to explore your own ideas and approaches**
- **A culture that encourages learning from mistakes instead of avoiding them**
- **Direct collaboration with experienced professionals across disciplines**
- **A realistic path beyond your studies**

Most of our working students stay with PETE after graduation. Not because they have to - but because they want to.

If you're looking for more than a student job, this might be the place to start building what's next.

**Sounds good to you? Then apply easily by email at  
[info@pete-ai.com](mailto:info@pete-ai.com) and become part of our team.**